

**IAAPA EXPO 2020**  
**November 17-20, 2020**  
**Orange County Convention Center – Orlando, Florida**

**Estimated Costs for Budgeting**

<b>Item</b>	<b>Description</b>	<b>Price</b>
<b>Side Chair</b>		\$40 and up
<b>6' Draped Table</b>		\$95
<b>Wastebasket</b>		\$16
<b>Carpet</b>	10'x10' classic carpeting	\$135 and up
<b>10'x10' Booth Package</b>	1-6' Draped table, 2-Side Chairs, 1-Wastebasket, 10'x10' carpet	\$210
<b>10'x10' Booth Package with Freight</b>	1-6' Draped table, 2-Side Chairs, 1-Wastebasket, 10'x10' carpet, 500 lbs warehouse freight handling	\$360
<b>Freight Handling Fee</b>	1000 lbs. of crated freight sent to Warehouse	\$560 (\$53 per 100 lbs.)
<b>Labor - Install &amp; Dismantle</b>	1 Hour Minimum of Straight-Time Labor	\$68/hour
<b>Lead Retrieval</b>	Smartphone application	\$399/2 devices
<b>Electricity</b>	Single outlet, 500watts, 120V	\$140
<b>Internet</b>	Wireless Hard-wired, shared Ethernet, 1 static IP	Quoted individually \$1,095
<b>Rigging/Sign Hanging</b>	Three-person team, minimum 1 hour in and 1 hour out	\$585
<b>Booth Cleaning</b>	Vacuuming per 100 sqf Porter Service under 500 sqf	\$48/day \$110/day
<b>Shell Scheme Rental (Turnkey Package)</b>	Includes install and dismantle hard-walled unit, material handling of exhibit, carpet with daily vacuuming, 2 lights with power, table and 2 chairs, wastebasket, locking cabinet	\$5,650-5,800/10'x10'
<b>Computer Screen</b>	40" LCD Monitor	\$550

The above pricing are estimates, based on 2019 rates. Please refer to the order forms in the 2020 Exhibitor Services Guide which will be available online July 2020.

In some cases, prices do not include taxes. Prices based on incentive/advance deadline.

Exhibit Space Rental does not include anything other than an ID sign, back and side drape (for linear booths). All furnishings and equipment must be ordered a la carte. The only requirement IAAPA has is a floor covering/carpet for inside booths. All other items (furniture, electrical, etc.) is at the exhibitors' discretion.