

Counting Costs: Inventory Management for Systems Midway Games

Objectives

- Recording Wins
- Tracking Inventory Movements
- Cost of Sale Program
- Delivery Tracking Program
- Warehouse Options
- Plush Selection Process

Win Clickers

- Every time a prize is won, employee clicks a win clicker
- If game has trade ups, there are trade in clickers that are also used
- Supervisors record wins each night and reset clickers for the next day



Inventory Program

2009 STOCK USAGE/PRICE LIST

CATEGORY 70

AS OF: 10/14

Finance

Actual

COMP	ITEM	ITEM	OUR	COS	GAMES	SALE	QTY.	QTY.	QTY.	ON HAND	TOTAL	TOTAL	QTY	USED
NAME	#	DESCRIPTION	COST	COST	PRICE	PRICE	W-HOUSE	PARK	ON HAND	\$ VALUE	QTY	VALUE	USED	VALUE
	60527	13" Sunflower	\$0.160	\$0.17	\$0.19	\$0.23	43554	600	44154	\$7,064.64	44274	\$7,083.84	120	\$19.20
		Bubble egg	\$0.163	\$0.17	\$0.19	\$0.23	342	0	342	\$55.74	342	\$55.74	0	\$0.00
	INBASPC	Pow Bat	\$0.200	\$0.21	\$0.23	\$0.28	11091	0	11091	\$2,218.20	11091	\$2,218.20	0	\$0.00
	65008	Squeeze egg	\$0.240	\$0.25	\$0.28	\$0.34	1226	0	1226	\$294.24	1226	\$294.24	0	\$0.00
	60665	Banana w/Glasses	\$0.250	\$0.27	\$0.29	\$0.35	0	1541	1541	\$385.25	4800	\$1,200.00	3259	\$814.75
	2570-03	Bear	\$0.250	\$0.27	\$0.29	\$0.35	0	0	0	\$0.00	5122	\$1,280.50	5122	\$1,280.50
	2781N-03	Dog laying Nat.	\$0.250	\$0.27	\$0.29	\$0.35	0	0	0	\$0.00	2725	\$681.25	2725	\$681.25
	2664w-03	Dog wild big head	\$0.250	\$0.27	\$0.29	\$0.35	0	0	0	\$0.00	3628	\$907.00	3628	\$907.00
	2606-03	Donkey	\$0.250	\$0.27	\$0.29	\$0.35	0	0	0	\$0.00	2592	\$648.00	2592	\$648.00
	2771w-03	Duck	\$0.250	\$0.27	\$0.29	\$0.35	0	0	0	\$0.00	30	\$7.50	30	\$7.50
	2668-03	Elephant	\$0.250	\$0.27	\$0.29	\$0.35	0	0	0	\$0.00	1005	\$251.25	1005	\$251.25

Area Inventory Sheet

2009 GAMES INVENTORY REPORT:															
DAY:		CREATURES: October 18, 2009													
AREA: 1A			+	+	=		+	+	+	=	Total				
STOCK #	LINE #	ITEM	OPEN	Mon-Sat ADD	Sun ADD	TOTAL	BACK ROOM	FLASH	BIN	DAMAGED ITEMS	TOTAL REM	- Total Rem = USED	UNIT COST	ORDER STATUS	MOVE STATUS
2773-03	w27	Tie Dye Dolphin											\$0.25		
2770-04	w53	Penguin											\$0.60		
810n-1	w81	Big Eye Jungle											\$1.00		
810n-3	w203	Big Eye Jungle											\$2.50		
INMALSM	w36	Smile Mallet											\$0.29		
c12031	w65	Bandit Dog											\$0.75		
30-881	w180	Big Bammer											\$2.15		
940-1a	w107	Long Ear Dog											\$1.10		
938-1a	w113	White Tiger											\$1.10		
940-2ac	w174	Long Ear Dog											\$2.10		
940-4ac	w230	Long Ear Dog											\$3.50		
60527	w7	Sunflower											\$0.16		
3060004	w41	Kiss											\$0.50		
3061014	w119	Hershey Hoodie											\$1.15		
3063-014	w182	Hershey Hoodie											\$2.15		
3063-015	w186	Reese's Hoodie											\$2.15		
3063-017	w199	Milk Dud Hoodie											\$2.15		
3065-014	w240	Hershey Hoodie											\$3.65		
3065-015	w241	Reese's Hoodie											\$3.65		
3065-017	w258	Milk Dud Hoodie											\$4.15		
3056-014	w304	Hershey Hoodie											\$7.50		
3056-015	w305	Reese's Hoodie											\$7.50		
3056-017	w306	Milk Dud Hoodie											\$7.50		

Duck Pond

High Sticker

Dog

Pounder

Bowlarana

Area Inventory Sheet

2009 GAMES INVENTORY REPORT:															
DAY:		CREATURES: October 18, 2009													
AREA: 1A			+		+	=		+	+	+	=	Total			
STOCK #	LINE #	ITEM	OPEN	Mon-Sat ADD	Sun ADD	TOTAL	BACK ROOM	FLASH	BIN	DAMAGED ITEMS	TOTAL REM	- Total Rem = USED	UNIT COST	ORDER STATUS	MOVE STATUS
2773-03	w27	Tie Dye Dolphin	1756	576		2332							\$0.25		
2770-04	w53	Penguin	660	432		1092							\$0.60		
810n-1	w81	Big Eye Jungle	498		216	714							\$1.00		
810n-3	w203	Big Eye Jungle	236	72,72		380							\$2.50		
INMALSM	w36	Smile Mallet											\$0.29		
c12031	w65	Bandit Dog											\$0.75		
30-881	w180	Big Bammer											\$2.15		
940-1a	w107	Long Ear Dog											\$1.10		
938-1a	w113	White Tiger											\$1.10		
940-2ac	w174	Long Ear Dog											\$2.10		
940-4ac	w230	Long Ear Dog											\$3.50		
60527	w7	Sunflower											\$0.16		
3060004	w41	Kiss											\$0.50		
3061014	w119	Hershey Hoodie											\$1.15		
3063-014	w182	Hershey Hoodie											\$2.15		
3063-015	w186	Reese's Hoodie											\$2.15		
3063-017	w199	Milk Dud Hoodie											\$2.15		
3065-014	w240	Hershey Hoodie											\$3.65		
3065-015	w241	Reese's Hoodie											\$3.65		
3065-017	w258	Milk Dud Hoodie											\$4.15		
3056-014	w304	Hershey Hoodie											\$7.50		
3056-015	w305	Reese's Hoodie											\$7.50		
3056-017	w306	Milk Dud Hoodie											\$7.50		

Area Inventory Sheet

2009 GAMES INVENTORY REPORT:															
DAY:		CREATURES: October 18, 2009													
AREA: 1A			+		+	=		+	+	+	=	Total			
STOCK #	LINE #	ITEM	OPEN	Mon-Sat ADD	Sun ADD	TOTAL	BACK ROOM	FLASH	BIN	DAMAGED ITEMS	TOTAL REM	- Total Rem = USED	UNIT COST	ORDER STATUS	MOVE STATUS
2773-03	w27	Tie Dye Dolphin	1756	576		2332	1440	48	298	4	2078	830	\$0.25		
2770-04	w53	Penguin	660	432		1092	360	41	275		676	416	\$0.60		
810n-1	w81	Big Eye Jungle	498		216	714	216	35	245	5	501	213	\$1.00		
810n-3	w203	Big Eye Jungle	236	72,72		380	96	20	42		158	222	\$2.50		
INMALSM	w36	Smile Mallet											\$0.29		
c12031	w65	Bandit Dog											\$0.75		
30-881	w180	Big Bammer											\$2.15		
940-1a	w107	Long Ear Dog											\$1.10		
938-1a	w113	White Tiger											\$1.10		
940-2ac	w174	Long Ear Dog											\$2.10		
940-4ac	w230	Long Ear Dog											\$3.50		
60527	w7	Sunflower											\$0.16		
3060004	w41	Kiss											\$0.50		
3061014	w119	Hershey Hoodie											\$1.15		
3063-014	w182	Hershey Hoodie											\$2.15		
3063-015	w186	Reese's Hoodie											\$2.15		
3063-017	w199	Milk Dud Hoodie											\$2.15		
3065-014	w240	Hershey Hoodie											\$3.65		
3065-015	w241	Reese's Hoodie											\$3.65		
3065-017	w258	Milk Dud Hoodie											\$4.15		
3056-014	w304	Hershey Hoodie											\$7.50		
3056-015	w305	Reese's Hoodie											\$7.50		
3056-017	w306	Milk Dud Hoodie											\$7.50		

Usage Section of Inventory Program

				2009 STOCK / PRICE LIST				UNPLACED		
Trailers =			WEEK ENDING 09/27/09				09 placement 1A/B			
Lumber Yard =			This section				09 placement 2A/B			
			Final page				09 placement 3B			
		AMT	GAME	USED	AMT	GAME	USED	AMT	GAME	USED
		USED	NAME	VALUE	USED	NAME	VALUE	USED	NAME	VALUE
\$0.28	Giraffe		3B Blockbuster	\$0.00			\$0.00			\$0.00
\$0.28	Ly down dog		3B Plush Skee	\$0.00			\$0.00		3B Plush Skee	\$0.00
\$0.28	Pig		2A Flutterball	\$0.00			\$0.00		2A Flutterball	\$0.00
\$0.28	Pug		1B Muffin Tin	\$0.00			\$0.00		1B Muffin Tin	\$0.00
\$0.28	Whale		3B Kid Korner	\$0.00			\$0.00		3B Kid Korner	\$0.00
\$0.29	Smile Mallet		1A High Striker	\$0.00			\$0.00		1A High Striker	\$0.00
\$0.50	8 asst Animals in blue bag			\$0.00			\$0.00			\$0.00
\$0.50	Big Nose Dog		GONE	\$0.00			\$0.00		GONE	\$0.00
\$0.50	Duck in Egg			\$0.00			\$0.00			\$0.00
\$0.50	Halloween Flower		2A Flutterball	\$0.00			\$0.00			\$0.00
\$0.50	Kiss		1A Bowlarama	\$0.00			\$0.00			\$0.00
\$0.50	Snowman Flower			\$0.00			\$0.00			\$0.00
\$0.50	Whale 6.5"			\$0.00			\$0.00		1A BalloonDart	\$0.00
\$0.50	Wiener Dog		3B Plush Skee	\$0.00			\$0.00		3B Plush Skee	\$0.00
\$0.55	Butterfly on Stick		GONE	\$0.00			\$0.00		GONE	\$0.00
\$0.55	Laydown Comic Dog		1B Crazyball	\$0.00			\$0.00		2B Loop Lanes	\$0.00
\$0.60	6 Asst Dog		GONE	\$0.00			\$0.00		GONE	\$0.00
\$0.60	6 Asst Nat. Bear		GONE	\$0.00			\$0.00		GONE	\$0.00
\$0.60	Garfield/S-Bob Hammer 36"			\$0.00			\$0.00			\$0.00
\$0.60	Jungle 9 Asst 8" Big heads		GONE	\$0.00			\$0.00		GONE	\$0.00
\$0.60	LT Hammer 36"			\$0.00			\$0.00			\$0.00
\$0.60	Monkey		1B Crazyball	\$0.00			\$0.00		1B Crazyball	\$0.00
\$0.60	Penguin		1A Duck Pond	\$0.00			\$0.00			\$0.00
\$0.60	Sportball Asst		GONE	\$0.00			\$0.00		GONE	\$0.00
\$0.60	Standing Dog		GONE	\$0.00			\$0.00		GONE	\$0.00
\$0.63	4 Asst Standing Jungle		2A Flutterball	\$0.00			\$0.00		3B Kid Korner	\$0.00
\$0.63	6 Color Bear		3B Goblet Toss	\$0.00			\$0.00		3B Goblet Toss	\$0.00
\$0.63	Bulldog		GONE	\$0.00			\$0.00		GONE	\$0.00
\$0.63	Duck			\$0.00			\$0.00		2A Flutterball	\$0.00
\$0.63	Molded Head Jungle		3B Kid Korner	\$0.00			\$0.00		3B Kid Korner	\$0.00
\$0.65	Happy Harry 7.5" nat.		GONE	\$0.00			\$0.00		GONE	\$0.00
\$0.65	Scooby Hammer 36"			\$0.00			\$0.00			\$0.00
\$0.65	Spring Halloween		3B Kid Korner	\$0.00			\$0.00			\$0.00
\$0.75	12" Standing Bear		3B Cat's Meow	\$0.00			\$0.00		3B Cats Meow	\$0.00
\$0.75	Bandit Dog 7"		1A High Striker	\$0.00			\$0.00		1A High Striker	\$0.00
\$0.75	Chest buddies 4 asst 30"			\$0.00			\$0.00		1A Scale	\$0.00
\$0.75	Cubby Bear w/ hood 9.5"			\$0.00			\$0.00			\$0.00
\$0.75	Laying dog 11"			\$0.00			\$0.00		1A Scale	\$0.00
\$0.85	Frisbee Dog		GONE	\$0.00			\$0.00		GONE	\$0.00

Cost of Sale Section of Inventory Program

GAMES COST OF SALES					
Week Ending: 10/18/09					
Location #	Game	COS	WEEKS	WEEKS	
Park/Xmas	Name	\$	REV	COS %	
1316	Wacky Wires / Flip A Chick (# 6101)	\$0.00		0.00%	Area 1a COS\$/REV=Area COS %
1331	Duck Pond (#6102)	\$0.00		0.00%	\$0.00
1308	Dog Pounder/ Super Surfin' (#6103)	\$0.00		0.00%	\$0.00
1318	High Striker (#6104)	\$0.00		0.00%	#DIV/0!
1315	Lightening Race (#6105)	\$0.00		0.00%	
	Anchors A'weigh (#6106)	\$0.00		0.00%	Area 1b COS\$/REV=Area COS %
1337/1486	Mini Shot (#6107)	\$0.00		0.00%	\$0.00
1303	Balloon Dart (#6108)	\$0.00		0.00%	\$0.00
1313/1499	Fish R Jumping (#6109)	\$0.00		0.00%	
1314	Surfs Up (#6110)	\$0.00		0.00%	
1401/1485	Plush Skeeball (#6320)	\$0.00		0.00%	
	Games Total	\$0.00	\$0.00	0.00%	
				0.00%	
1312/1498	Frontier Cranes	\$0.00		0.00%	
1312/1470	Music Box Big Claw Crane	\$0.00		0.00%	
351/1482&	Alpine Cranes & 2B Coins	\$0.00		0.00%	
1386/1477	M-town cranes,depot & Stacker(#	\$0.00		0.00%	
1474	3B Cranes Jumbo/Carnival (#6319/21)	\$0.00		0.00%	
1404/1496	Falcon's Talons (#6322)	\$0.00		0.00%	
	Cranes Total	\$0.00	\$0.00	0.00%	
	Department Total	\$0.00	\$0.00	0.00%	
				0.00%	
	Extra revenue(videos etc)				
	Tent redemption			0.00%	
1488,91,94	Play Dome Redemption			0.00%	
1466,76	Minetown Redemption			0.00%	
		\$0.00	\$0.00	0.00%	Weeks Attendance below
	Week's Revenue >		#DIV/0!	P-cap	
	Week's Cost of Sales %	0.0%	0.0%	/w tax	
	Week's Cost of Sales % w/ cat 71	0.0%	0.0%	/w tax	Budgeted @ %
	Print at 95% w/ 1" left margin	\$0.00	game cos\$crane	\$0.00	

Delivery Tracker Program

Delivery Tracker Sheet							
COMP	ITEM	ITEM	OUR	QTY	QTY	QTY	
NAME	#	DESCRIPTION	COST	Ordered	Rec'd	VAR	Comments
	60527	13" Sunflower	\$0.160		44274	0	
	0	Bubble egg	\$0.163		342	0	
	INBASPO	Pow Bat	\$0.200		11091	0	
	65008	Squeeze egg	\$0.240		1226	0	
	60665	Banana w/Glasses	\$0.250	4800	4800	0	2B Air Stream
	2570-03	Bear	\$0.250		5122	0	1B Bowlarama
	EK4553/6	Dolphin	\$0.280		18108	0	1A BalloonDart
	2963-03	Giraffe	\$0.280	20000	7200	12800	3B Blockbuster
	EK9446/5	Ly down dog	\$0.280		10800	0	3B Plush Skee
	2964-03	Pig	\$0.280	20160	14400	5760	2A Flutterball
	EK7728/6	Pug	\$0.280		13500	0	1B Muffin Tin
	2968-03	Whale	\$0.280	20000	14400	5600	3B Kid Korner
	INMALSM	Smile Mallet	\$0.290	20160	31968	-11808	1B High Striker
	CSG2593	8 asst Animals in blue bag	\$0.500		12	0	
	60547	Big Nose Dog	\$0.500		3473	0	1B Bowlarama
	447	Duck in Egg	\$0.500		211	0	
	H01893	Halloween Flower	\$0.500		191	0	
	3060004	Kiss	\$0.500		9935	0	1B Bowlarama
	x06738	Snowman Flower	\$0.500		7	0	
	60663	Laydown Comic Dog	\$0.550	4200	4320	-120	2B Loop Lanes
	22480	6 Asst Dog	\$0.600		2266	0	1A BalloonDart
	60622	Monkey	\$0.600	5400	7128	-1728	1B Crazyball
	2770-04	Penguin	\$0.600		2196	0	
	24763	Sportball Asst	\$0.600		2954	0	3B Kid Korner
	24716N	Standing Dog	\$0.600		83	0	
	24788	4 Asst Standing Jungle	\$0.630	6000	2160	3840	3B Kid Korner
	2961-04	6 Color Bear	\$0.630	10000	8220	1780	3B Goblet Toss
	2863-04	Bulldog	\$0.630	8112	6240	1872	2B Dairy Throw
	2965-04	Duck	\$0.630	6528	2880	3648	2A Flutterball
	18043-04	Molded Head Jungle	\$0.630	6000	3240	2760	3B Kid Korner

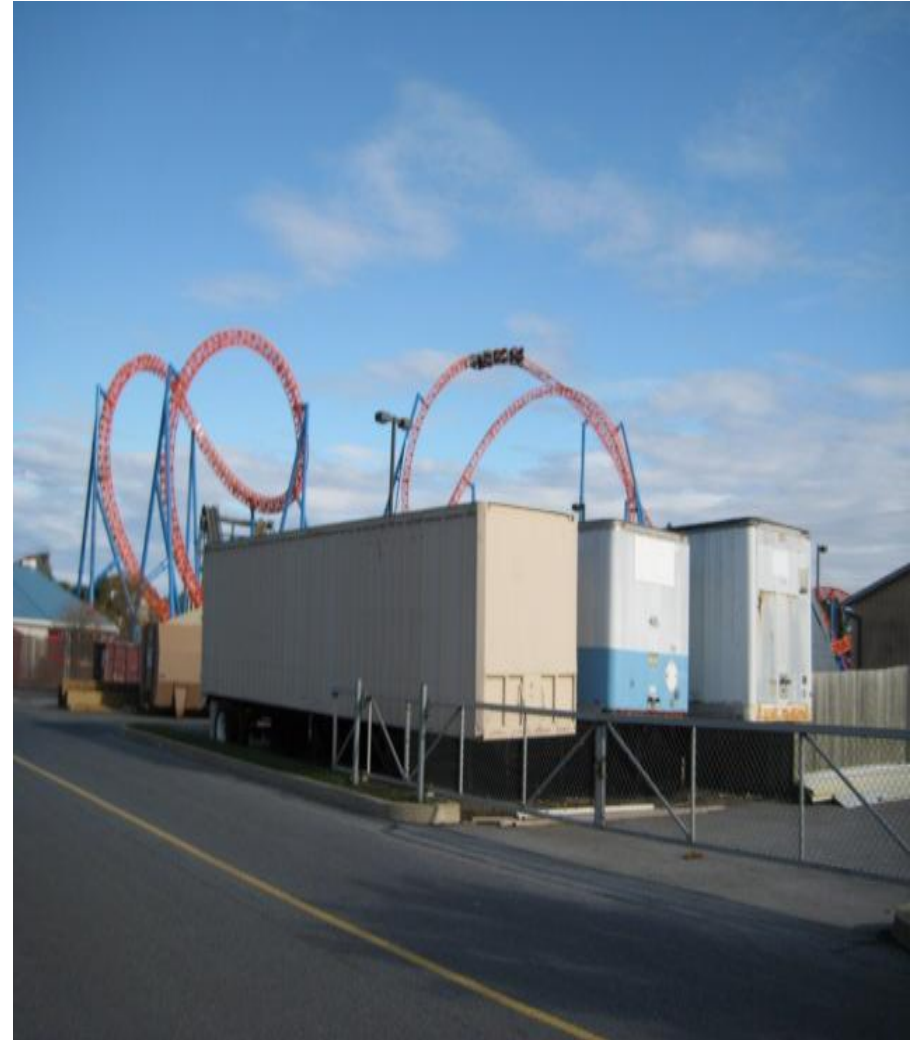
Warehouse Options

- Hersheypark has two locations for stock
 - Items that come in boxes go to one warehouse
 - Bagged items go to a different warehouse
 - Storage bins are used to separate bagged items



Warehouse Options

- Renting storage trailers
 - Delivery and Pick-up fee
 - Monthly rental fee
 - Gets stock closer to games that are located away from warehouse
 - Additional storage space



Weekly Game Usage

Usage '09 (By game and Price Point)								
		0	0	0	0			
		10/04	10/11	10/18	10/25		PD 10	
							YTD	
LIGHTENING RACE	.90 - 1.00	139					139	7984
	1.10 - 2.00	188					188	8271
	3.50 -4.25	25					25	1249
COS \$			\$0.00	\$0.00	\$0.00			
COS %			0.00%	0.00%	0.00%	0.00%		
REV			\$0.00	\$0.00	\$0.00			
P-cap	0.00%		\$0.000	\$0.000	\$0.000	\$0.000		
HIGH STRIKER	.25 - .35	465					465	31229
	.75 - 1.10	191					191	6653
	2.00 -3.00	0					0	847
COS \$			\$0.00	\$0.00	\$0.00			
COS %			0.00%	0.00%	0.00%	0.00%		
REV			\$0.00	\$0.00	\$0.00			
P-cap	0.00%		\$0.000	\$0.000	\$0.000	\$0.000		
DOG POUND	.90 - 1.00	19					19	3651
	1.10 - 2.00	19					19	2621
	3.50 -4.25	0					0	146
COS \$			\$0.00	\$0.00	\$0.00			
COS %			0.00%	0.00%	0.00%	0.00%		
REV			\$0.00	\$0.00	\$0.00			
P-cap	0.00%		\$0.000	\$0.000	\$0.000	\$0.000		
DUCK POND	.25 - .40	24					24	5023
	.50 - .75	33					33	3105
	.90-1.25	14					14	2178
	1.65-2.25	25					25	1323
COS \$			\$0.00	\$0.00	\$0.00			
COS %			0.00%	0.00%	0.00%	0.00%		
REV			\$0.00	\$0.00	\$0.00			
P-cap	0.00%		\$0.000	\$0.000	\$0.000	\$0.000		
WACKY WIRES	12.50 - 17.50	1					1	458
							0	0
							0	0
COS \$			\$0.00	\$0.00	\$0.00			
COS %			0.00%	0.00%	0.00%	0.00%		
REV			\$0.00	\$0.00	\$0.00			
P-cap	0.00%		\$0.000	\$0.000	\$0.000	\$0.000		
BOWLARAMA	.20 - .25	119					119	7967
	.40 - .50	155					155	6308
	.75 - 1.20	76					76	4025
	1.50 - 2.30	34					34	2151
	3.00 - 4.70	10					10	574
	6.50 - 8.50	10					10	441
COS \$			\$0.00	\$0.00	\$0.00			
COS %			0.00%	0.00%	0.00%	0.00%		
REV			\$0.00	\$0.00	\$0.00			
P-cap	0.00%		\$0.000	\$0.000	\$0.000	\$0.000		

Plush Selection Sheet

PLUSH BACK UP SHEET (2010)																
As of: 16-Oct-09																
GAME NAME	PRICE	Thru 16-Sep	Thru 16-Sep	Thru 6-Sep												
Price per Play	POINTS	07 PCS	08 PCS	09 PCS			PRICE	W/ TAX	QTY		PRICE	W/ TAX	QTY	Pcs Needed		
'09 Rev/Percap/COS		USED	USED	USED	CHOICE #1	ITEM #	PRICE	W/ TAX	QTY	CHOICE #2	ITEM #	PRICE	W/ TAX	QTY	09 usage	3 yr ave
LIGHTENING RACE	.90 - 1.00	7188	6418	7387	Monkey Wild	24754w	\$1.06	\$1.12	2000	Monkey Natural	24754n	\$1.00	\$1.06	8400	-3013	-3402
\$2.00 per play	1.10 - 2.00	9367	6877	7683	Wild Monkey	939w2	\$2.10	\$2.23	8000			\$0.00			-317	-24
	3.50 - 4.25	2480	1297	1179	Wild Monkey	939w4	\$3.50	\$3.71	3000			\$0.00			-1821	-1348
HIGH STRIKER	.25-.35	28260	29240	29295	Smile Mallet	INMALSN	\$0.29	\$0.31	5000	Mallets		\$0.00		25000	-705	-1068
												\$0.00				
\$2.00 per play	.75 - 1.10	17100	5902	6051	Monkey 17"	52600	\$0.95	\$1.01	576	Mohawk Monkey	925n1	\$1.10	\$1.17	5000	-389	3244
								\$0.00				\$0.00				
	2.00-3.00	1751	2015	833	Cuddle Monkey	C13335	\$2.00	\$2.12	824			\$0.00			9	709
DOG POUND	.90 - 1.00	2893	3835	3574	Dog w/spots	51637	\$0.95	\$1.01	5400			\$0.00			-1826	-1966
\$2.00 per play	1.10 - 2.00	3028	2775	2581	Dots Dog	3023-12	\$2.10	\$2.23	2880			\$0.00			-299	-85
	3.50 - 4.25	476	327	146	Dots Dog	3023-16	\$3.70	\$3.92	240			\$0.00			-94	76
	\$77.88															
DUCK POND 23ea	.25 - .40	11967	5078	4976	Whale	2968-03	\$0.28	\$0.30	9600			\$0.00			-4624	-2260
\$2/PLAY 8ea	.50 - .75	3152	2444	3033	Pinky Whale	11-843	\$1.00	\$1.06	208	Chubbie Frog/Duck	60700	\$0.60	\$0.64	3060	-235	-392
7ea	.90 - 1.25	1537	1835	2133	Pinky Whale	30-843	\$1.25	\$1.33	798	Danny Dolphin	30-845	\$1.25	\$1.33	1705	-370	-668
2ea	1.65 - 2.25	1475	1650	1281	Fishtank Pillows	FT5150	\$2.50	\$2.65	1400			\$0.00			-119	69
	20.29															
WACKY WIRE	12.50 - 17.50	241	382	394	MLB Monkey			\$0.00	144			\$0.00			-38	-93
3 for \$2					Blue Whale	80-1017	\$17.00	\$18.02	144			\$0.00				
					Aloha Dolphin	77493S	\$11.00	\$11.66	144			\$0.00				
								\$0.00				\$0.00				
BOWLARAMA 1PT	.20 - .25	8347	9815	7530	Stingray	2774-03	\$0.25	\$0.27	5821	Penguin	2770-03	\$0.25	\$0.27	4000	-2291	-1257
\$.50/play 2PT	.40 - .50	7937	7866	5805	Bear asst	2961-04	\$0.65	\$0.69	6720			\$0.00			-915	483
5 PT	.75 - 1.20	3960	4424	3743	Argyle Logo Bear	11-930hp	\$1.15	\$1.22	4032			\$0.00			-289	10
10 PT	1.50 - 2.30	2184	2998	1981	Argyle Logo Bear	30-930hp	\$2.05	\$2.17	2280			\$0.00			-299	108
								\$0.00				\$0.00				
								\$0.00				\$0.00				
20 PT	3.00 - 4.70	341	718	548	Argyle Logo Bear	50-930hp	\$3.85	\$4.08	720			\$0.00			-172	-184
								\$0.00				\$0.00				
								\$0.00				\$0.00				
30 PT	6.50 - 7.00	434	435	422	Argyle Logo Bear	70-930hp	\$6.50	\$6.89	504			\$0.00			-82	-74
								\$0.00				\$0.00				
								\$0.00				\$0.00				

Plush Selection 2010

Stuffed Toy
Manufacturers
Association

Bayside C



- Vendors at Show
 - Baden BJ Toy
 - Cal Plush Classic
 - Emerald Toy Fiesta
 - Goffa Good Stuff
 - Ideal Toys Kelly Toy
 - Nanco Peek A Boo
 - Rhode Island Toy Factory
 - Toy Network

Plush Selection 2010

- Able to see vendors entire line
- Compare sizes of plush
- Able to make requests and changes to plush

