

Apples and Hammers

Presented by

Ron Morrison
The Docentus Group & SASI Consulting

IAAPA - 2008

"Everything rises and falls on leadership."

-John Maxwell

The New Emerging Workforce

Self Indulgence accompanied with _____

Me first _____

Entitlement _____

What factors are leading to these results?

Changes in _____

The Peter or Dilbert _____

_____ of how we see things

What is needed is:

A different _____ of how to see things

A _____ driven knowledge base and skill level

Creation of leadership _____

Managing is the act of _____ people and/or resources to efficiently produce results with tangible items.

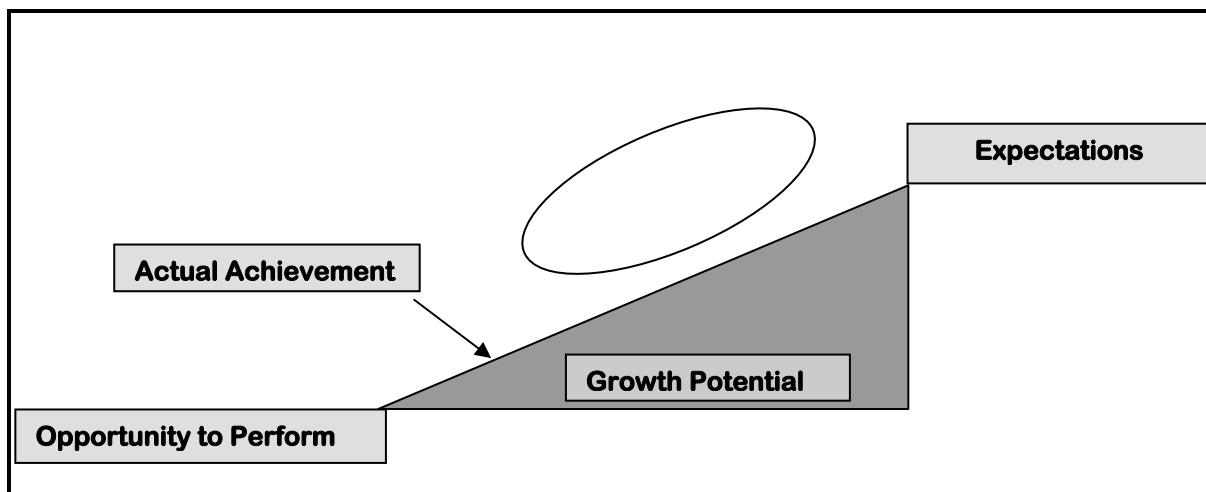
Leading is the skill and process of _____ others to achieve mutually agreed upon purposes for the greater good of the organization.

Leadership is...

_____ others to achieve mutually agreed upon purposes for the organization.

_____ both a capacity to rally men to a common purpose and a character which inspires confidence.

_____ a clear path for self and others to follow as you move toward success.



Hygiene	Motivational
Status	Growth
Relationships	Development
Working Conditions	Accomplishment
Rate of Pay	Increased Responsibility
Supervision	Nature of the job
Policies	Recognition

Three Key Ingredients

Vision

Where are you going and what does it look like at the end

Mission

How you are going to get there and what it looks like while it is occurring

Core Value

What is important to maintain as we move in a given direction

Leadership in 4

1. Immerse yourself in the LEADERSHIPOLOGY
2. Develop both an individual and organizational leadership philosophy
3. Begin to apply what you have developed and learned from leadershipology
4. Debug with feedback and reboot with approval